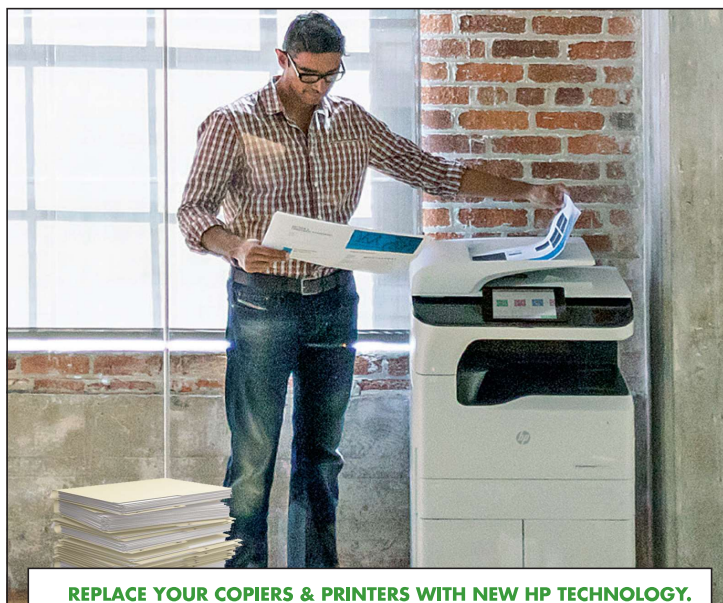


**OUR MANAGED PRINT PROGRAMS** help companies of all sizes uncover the hidden costs related to their document output with the goal of helping them gain control over their office printing expenses. TotalPrint saves most organizations up to 40% on the overall expenses of document output. Our customers typically have a mix of copiers (leased) and laser printers (purchased), resulting in unyielding copier leases combined with unmanageable and varying fleets of inkjet and laser printers from different manufacturers. Together we can simplify and streamline this problem!

## MANAGE THE UNSEEN FACTORS CONTRIBUTING TO YOUR DOCUMENT-RELATED EXPENSES

### BENEFITS:

- Simple Cost Per Page Model
- Eliminates Capital Expenditures and Leases
- New printers/copiers, using OEM toner
- Right-size your printing fleet as your business changes ... flexibility
- One detailed bill encompassing all print costs —excluding paper and staples
- Nationwide on-site service
- Patrol™ provides accurate page count collection and automatic toner replenishment



REPLACE YOUR COPIERS & PRINTERS WITH NEW HP TECHNOLOGY.  
PAY ONLY FOR WHAT YOU PRINT.  
NO LEASES OR CAPITAL COSTS.



### STEP 1: IDENTIFY

TotalPrint identifies all devices in your printer infrastructure and then reveals any existing problems and inefficiencies.

### STEP 2: MONITOR

TotalPrint securely monitors your print infrastructure, proactively capturing data related to meter readings, supplies replenishment, and maintenance issues.

### STEP 3: ANALYZE

Over time, historical data is collected and your TotalPrint Team will share the results, making data-driven recommendations for improvements and cost reductions.

### STEP 4: OPTIMIZE

TotalPrint's ongoing analysis will continue to optimize your print infrastructure and offer recommendations for improvement.



### DID YOU KNOW?

- 90%** Ninety percent of all print environments are not managed efficiently
- 1-3%** One to three percent of a company's total revenue is spent on office printing
- 3rd** Document printing is the third highest office expense within an organization
- 40%-60%** Forty to sixty percent of all IT calls are print related
- 4 to 1** On average, four prints are made for every one original
- 60%** Sixty percent of companies surveyed have reported data breaches involving printers

### FOR MORE INFORMATION:

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